

## Frequently Asked Questions: **2024 Truterra<sup>®</sup> Nitrogen Management Program**

### **What is the 2024 Truterra<sup>®</sup> nitrogen management program?**

The goal of the Truterra<sup>®</sup> nitrogen management program is to reward eligible farmers for improving nitrogen management practices, independent of tillage and cover crop practices. This program is designed to provide flexibility in how farmers are incentivized and can serve as a gateway for eligible farmers kicking off their sustainability journey to potentially access additional revenue streams, technical assistance and information through future conservation agriculture programs.

### **What is the payment for eligible farmers participating in the 2024 Truterra<sup>®</sup> nitrogen management program?**

Eligible farmers that participate in the 2024 Truterra<sup>®</sup> nitrogen management program may earn \$5/acre.

### **What crops are eligible for the 2024 Truterra<sup>®</sup> nitrogen management program?**

Corn (grain) in crop year 2024.

### **What crops are ineligible for the 2024 Truterra<sup>®</sup> nitrogen management program?**

Any crop that is not corn (grain) in crop year 2024. For example, popcorn and corn silage are ineligible for this program.

### **What practice change is required to be eligible for the 2024 Truterra<sup>®</sup> nitrogen management program?**

At least 20 lbs. reduction in nitrogen applied per acre and/or the addition of an eligible enhanced efficiency fertilizer (stabilizer).

### **What are eligible enhanced efficiency fertilizers?**

- Nitrification inhibitors (nitrapyrin, pronitridine, DCD)
- Urease inhibitors (NBPT, NPPT, Duromide)
- Combination nitrification + urease inhibitors
- Polymers and/or sulfur-coated urea

All as applied in accordance with the law and label instructions, and reductions as specified in accordance with Truterra's requirements.

### **Where is this program available?**

This program is currently available in Ohio, Indiana, Illinois, and Kentucky.

### **How can a farmer get involved in the 2024 Truterra® nitrogen management program?**

- If a farmer does not already have a Truterra® MyPortal account, they can start by completing the pre-enrollment form at [Truterraag.com/enroll](https://Truterraag.com/enroll). Once the form is complete, farmers will receive an invitation to create an account.
- Next, enter field boundaries and field-level data within Truterra® MyPortal to determine if the farmer has fields that may be eligible for any of the current Truterra sustainability programs.
- Complete enrollment for qualifying fields within Truterra® MyPortal.

### **What is the timeline for this program?**

*The below dates are subject to change:*

- This program is open for enrollment from December 1, 2023 – July 31, 2024.
- Data collection: December 1, 2023 – December 1, 2024.
- Final offer, schedule & W9: December 2024 – February 2025.
- Estimated farmer payment: February 2025 – April 2025.

### **How is the nitrogen reduction calculated?**

Nitrogen reduction is identified by comparing nitrogen management practices in 2024 against the farmer's historical baseline. This baseline is calculated by taking an average of nitrogen management practices on a specific field across the 3 preceding corn crops.

### **How long is the commitment?**

The agreement participating farmers will sign is for one single year/season.

### **How much data is required?**

Eligible farmers must provide 2024 corn data and 3 years of historical corn data = 4 total years of data collection.

### **Is a farmer who participates in this program eligible for other Truterra programs?**

Depending on eligibility and program parameters, some fields may be enrolled in this program plus the Truterra® financial assistance — a USDA-supported program. Fields must meet eligibility requirements for each program they are enrolled in.

### **Does adding an additional ingredient to a nitrogen stabilizer count as a qualifying practice change?**

Adding a urease inhibitor to the application of a nitrification inhibitor, or vice versa, is eligible as an additional enhanced efficiency fertilizer application.

### **If the same amount of nitrogen is applied, but in 2024 an eligible enhanced efficiency fertilizer (EEF) is applied, is the farmer still eligible?**

Yes, because the farmer added an eligible enhanced fertilizer. The new eligible enhanced fertilizer must be incremental vs. the base period.

### **What if a farmer already has low nitrogen use on their operation?**

Farmers with low nitrogen use on their operation may also qualify for this program through the addition of an eligible enhanced efficiency fertilizer. Farmers are encouraged to meet with their retailer for additional information on eligible enhanced efficiency fertilizers and options that best meet the agronomic and economic needs of their operation.

### **If nitrogen is applied in the fall of 2023 (MAP, DAP, other) and is stabilized, does this count as an eligible enhanced efficiency fertilizer application?**

Yes, this is an eligible EEF application as it is within the 2024 crop year.

### **Is a farmer that uses a product that doesn't qualify as an enhanced efficiency fertilizer ineligible for the 2024 Truterra® nitrogen management program?**

Products that do not qualify as an eligible enhanced efficiency fertilizer (for example, the use of biologicals) do not disqualify a field. A farmer can use a biological but must meet the practice change requirements to receive payment (reducing nitrogen by 20 lbs/acre).